

Grow your

# CLOUD COMPETITIVE EDGE with **Microsoft Advanced Support for Partners**

Advanced Support for Partners (ASfP) is a Services Offering designed for you and your customers to be successful in your Digital Transformation via access to proactive cloud enablement services, elevated technical support benefits and a closer relationship with Microsoft:



## **Technical Cloud Support**

Get fast, prioritized technical cloud support for you and your customers for Azure, Microsoft 365, and Dynamics 365 and the opportunity to address issues at the right level to ensure problems get resolved quickly.



## **Account Management**

Benefit from a closer connection to Microsoft through a direct access to Partner Success Account Managers who act as your advocate and will support you to be more successful with your customers.



## **Cloud Enablement Services**

Accelerate the growth of your cloud business with hand-picked cloud enablement services, like Cloud Consults or Cloud Optimization Reports that enrich your knowledge, capabilities, and accelerate cloud adoption.

*"ASfP allows us to quickly adopt Microsoft offerings, accelerating our learning curve and enabling us for digital transformation. It is a must-have strategic partnership that we cannot think of living without."*



**-Fabiano Pardini,  
Director of Technology and Operations**



Get cloud-focused support  
built for partners just like you.  
[Learn more >](#)

## Drive your projects further with the cloud enablement services

### Cloud Consults

Cloud Consults offer remote one-to-one, in-depth technical consultations with a Microsoft Cloud Expert to provide best practice guidance that helps you optimize your cloud projects.

### Cloud Optimization Report

Accelerate cloud adoption and increase customer renewal with a monthly in-depth view of your customer base and your partnership with Advanced Support for Partners including insights on deployments, customer renewals, and seats sold.

### Support Practice Enablement

A service designed to optimize your support capabilities, enable your business to plan, and empower your team to better support your customers.

## Microsoft Advanced Support for Partners is right for your business if...

- ✓ You would like to accelerate your cloud business and looking for cloud enablement services and best practice guidance
- ✓ You would like to have a closer relationship with Microsoft
- ✓ You're looking for higher priority cloud technical support
- ✓ You're a Cloud Solution Provider with a direct relationship with your customers

*"Advanced Support for Partners was fundamental to our successful journey to develop a new solution area for our customers. It provided us with the necessary foundation to develop our expertise, immediate business objectives and long-term strategic offerings."*



**-Mark Vallins,  
Head of DevOps**

### Some of the benefits included in ASfP:

- ✓ 60 hours of Account Management\* per year
- ✓ 1 Cloud Consult\* per month
- ✓ 1 Cloud Optimization Report per month
- ✓ Proactive information about technical content and trainings
- ✓ 1 Support Practice Enablement Session per year
- ✓ Technical cloud incidents with prioritized problem resolution
- ✓ Escalation Management

Annual Invoice\*  
\$16,500 (USD)

Monthly Invoice\*  
\$1,375/month (USD)

*\*Additional Account Management hours and Cloud Consults can be purchased.*

*\*\* Billing will be in your local currency, with currency conversion rates updated every fiscal year*

## Get started today

To Learn about the different buying options, visit the Advanced Support for Partners [purchase page](#).

## Questions?

Fill out our [contact form](#) and a support specialist will get in touch with you.