

COM 1858 FY20-H1 New Zealand and Singapore CSP Indirect Provider Acceleration Campaign

Campaign Objective



Reward CSP Indirect Providers for driving sales of Eligible Products in FY20-H1

Partner Incentive Opportunity



Partner in Territory can earn rebate between 5% - 10% when they successfully sold Eligible Products via CSP indirect model.

Duration 1 Aug 2019 to 31 December 2019



L Launch P Payment
E Campaign End

Partner Eligibility	<ul style="list-style-type: none"> CSP Indirect Providers
Eligible Customers Segment & Licensing Program & Products	<ul style="list-style-type: none"> All segment Azure Standalone, O365 Core – M365 Business, O365 Core – M365 E3, O365 Core – M365 F1, O365 E5 – M365 E5, EMS Core - M365 Business, EMS Core - M365 E3, EMS Core - M365 F1, EMS E5 - M365 E5, Windows E5 - M365 E5, Windows Core - M365 Business, Windows Core - M365 E3, Windows Core - M365 F1, Power BI Suites - M365
Incentive award details	<ul style="list-style-type: none"> Partner in Territory can earn rebate between 5% - 10% when they successfully sold Eligible Products via CSP indirect model.