



# SAP on Microsoft Azure Advanced Specialization

Program Overview and Requirements

# Program updates and announcements

August 26, 2021

Starting August 26, 2021, requirements will reflect the evolving industry, partner ecosystem, and Microsoft certifications.

Partners applying to the SAP on Azure advanced specializations will need to meet the requirements in Partner Center [as shown in this document] and pass a third-party [audit](#).

## Program Overview

Partners who meet the comprehensive requirements to earn an advanced specialization receive a customer-facing label they can display on their business profile in the [Microsoft solution provider finder](#), gain access to specific Microsoft go-to-market programs, are prioritized in customer searches to drive new business, and can generate a certified letter from Microsoft that verifies the advanced specialization that they have earned.

An SAP on Azure Advanced Specialization assures potential customers that a partner meets the highest standards for service delivery and support and increases partner visibility through prioritized ranking in searches and referrals via solution provider.

For these reasons, this opportunity is available only to partners who meet additional stringent requirements. [Learn more about advanced specializations.](#)

### What are the requirements?

Eligible partners must meet the highest standards for service delivery and support. All requirements will be verified by Microsoft and/or a third-party vendor, either automatically or by manual review, and are subject to change. Partners must meet pre-qualification requirements and then submit additional evidence to demonstrate your company's expertise in delivering successful SAP workloads.

Requirements	
Competency	Your company must have an active Gold Cloud Platform Competency.
Performance	<p>Your company must meet the performance thresholds.</p> <p>Your company must show a monthly average of \$8,000 USD Azure Consumed Revenue (ACR) from SAP workloads from at least three (3) customers (aggregated from across your customers) in the previous three (3) months.</p> <p>ACR can be achieved through Digital Partner of Record, Partner Admin Link, and Cloud Solution Provider.</p> <p><i>Government subscriptions (i.e. Fairfax) are not eligible for ACR via PAL association.</i></p>
Knowledge	<p>Your company must meet the following certification requirements, your company must have at least three (3) individuals pass the following certification:</p> <p><a href="#">Microsoft Certified: Azure for SAP Workloads Specialty</a></p> <p>We will continue to accept <a href="#">Microsoft Certified: Azure Solutions Architect Expert</a> as satisfying this requirement until December 31, 2021.</p>
Audit	Your company must pass a third-party audit. View the <a href="#">audit checklist</a> .

## How do I apply?

Only administrators of an organization's Microsoft partner account can submit an application for the SAP on Microsoft Azure advanced specialization on behalf of the organization.

If you have the appropriate role and access, you can apply by signing into Partner Center and navigating to your Partner Center dashboard > Competencies > Advanced Specialization.