

Microsoft Select Plus retirement

Frequently asked questions for partners

Table of Contents

Microsoft Select Plus retirement.....	2
Why is Microsoft extending the suspension of Select Plus retirement?	2
What if my customer was on the shut-down list but wants to keep ordering under Select Plus?	2
What will happen to orders that were submitted but are still in process?.....	2
What are the plans for retiring Select Plus for government and academic customers?	2
How and when are my existing customers with Select Plus impacted by the retirement?.....	2
If a customer had their Select Plus retired, can it be reactivated?.....	2
What are the options if a customer doesn't want to continue on Select Plus after expiration?.....	3
Additional Information.....	3
Does this change how the customer purchases through an Enterprise Agreement?.....	3
How do I as a partner ask any other Select Plus retirement question?	3
Where can I get more information on the new commerce experience?.....	3

Microsoft Select Plus retirement

Frequently asked questions for partners

Microsoft Select Plus retirement

Microsoft retired Select Plus for commercial customers as of July 1, 2015. Select Plus is longer available for new commercial agreements. However, as we continue to improve the customer purchasing and management experience, Microsoft is granting a continued extension to Select Plus customer agreements to reduce the number of steps customers will need to make to start purchasing through the new buying process. This extension means customers can continue to place new orders and Software Assurance renewals through their Select Plus agreement. We will notify customers and partners when retirement efforts for the Select Plus Program will resume. In the meantime, customers will continue to work with their Microsoft partner for transactions and to identify the right licensing vehicle for their specific needs until further notice.

Select Plus customers will continue to have full rights and access to all software and Software Assurance they acquired under Select Plus. Select Plus for government and academic customers has not been retired.

Why is Microsoft extending the suspension of Select Plus retirement?

As we continue to improve the customer purchasing and management experience, Microsoft is granting a continued extension to Select Plus customer agreements to reduce the number of steps customers will need to make to start purchasing through the new buying process. This extension means customers can continue to place new orders and Software Assurance renewals through their Select Plus agreement. We will notify customers and partners when retirement efforts for the Select Plus Program will resume. In the meantime, customers will continue to work with their Microsoft partner for transactions and to identify the right licensing vehicle for their specific needs until further notice.

As Microsoft continues to implement the new commerce experience, we have to make sure we have a viable option for those customers that want to purchase on-premises software. Suspending the retirement will reduce the number of steps customers will have to make to start purchasing through modern licensing methods. Once an offer that can support our Select Plus customers' purchasing needs becomes available on the new, commercial licensing platform, migration efforts will resume.

Microsoft recognizes that there are questions with any change in licensing. And it requires a time commitment by partners to understand the new commerce experience and the roadmap to get there. It is important to understand where Microsoft is headed in order to be able to talk with customers about their IT investments.

What if my customer was on the shut-down list but wants to keep ordering under Select Plus?

Your customer can continue to order through the Select Plus agreement until further notice from Microsoft.

What will happen to orders that were submitted but are still in process?

Select Plus retirement will have no impact on existing orders accepted before the cutoff.

What are the plans for retiring Select Plus for government and academic customers?

There are no plans to share on retiring Select Plus for public sector. As the new commerce experience increases the capability to handle all public sector channel models, Microsoft will announce plans to retire Select Plus for government or academic customers.

How and when are my existing customers with Select Plus impacted by the retirement?

The retirement of Select Plus applies only to commercial customers for countries in which the MPSA is available, and not to government or academic customers. Customers with a current Select Plus agreement will not be affected until further notice from Microsoft.

If a customer had their Select Plus agreement retired, can it be reactivated?

No, those customers should be purchasing on the Microsoft Products and Services Agreement or other agreement they chose to transition to.

Microsoft Select Plus retirement

Frequently asked questions for partners

What are the options if a customer doesn't want to continue with Select Plus after expiration?

The customer has several options. They can move to another volume licensing agreement. If they are interested in cloud services, they can work with you to determine the best purchasing model.

Additional Information

Does this change how the customer purchases through an Enterprise Agreement?

No. The Enterprise Agreement remains the optimal way to standardize the desktop PC environment with its rich set of benefits and price advantages for volume purchasing for customers committed to purchasing across their entire organization.

How do I as a partner ask any other Select Plus retirement question?

Partners should contact their Operational Account Manager or Microsoft Partner Sales Executive (PSE).

Where can I get more information on the new commerce experience?

You can find information at <http://www.microsoft.com/licensing/>.