



Hybrid Operations and Management with Microsoft Azure Arc Advanced Specialization

Program Overview and Requirements



Program overview

Showcase your validated capabilities enabling at-scale management and DevOps across hybrid and multicloud scenarios using Microsoft Azure Arc. Manage servers, data services, and Kubernetes in a central environment, and bring cloud practices to customers with the Hybrid Operations and Management with Microsoft Azure Arc advanced specialization.

Customers need at-scale, automated IT management across their on-premises, edge, and cloud infrastructures and data services. Help them seamlessly organize, secure, and govern their resources at scale anywhere and enable their developers to safely deploy applications and Azure data services on any infrastructure.

Partners who earn an advanced specialization will get a customer-facing label displayed on their business profile page and be prioritized in customer searches in the [Microsoft Solution Provider Finder](#).

[Learn more about advanced specializations](#)

What are the requirements?

Eligible partners must meet the highest standards for service delivery and support. All requirements will be verified by Microsoft and/or a third-party vendor, either automatically or by manual review, and are subject to change.

Requirements	Details
Related competency	Your company must have an active Gold Cloud Platform competency.
Performance	<ul style="list-style-type: none"> USD300 monthly Azure consumed revenue (ACR) from Arc-enabled server¹ <p>AND</p> <ul style="list-style-type: none"> USD100 monthly ACR from Arc-enabled Kubernetes² <p>AND</p> <ul style="list-style-type: none"> USD400 monthly ACR from Arc-enabled data services³ <p>¹Arc-enabled server: Azure Policy ²Arc-enabled Kubernetes: Azure Arc ³Arc-enabled data services: Arc-enabled databases</p>
Knowledge	<p>Your company must have at least five individuals pass the following certifications (each certification listed below must be held by at least one individual):</p> <ol style="list-style-type: none"> Azure Administrator Associate Microsoft Certified: Azure Administrator Associate - Learn Microsoft Docs Azure Solutions Architect Expert Microsoft Certified: Azure Solutions Architect Expert - Learn Microsoft Docs Microsoft DevOps Engineer Microsoft Certified: DevOps Engineer Expert - Learn Microsoft Docs
Audit	Your company must pass a third-party audit. View audit checklist.

How do I apply?

Only administrators of an organization's Microsoft partner account can submit an application for the Hybrid Operations and Management with Microsoft Azure Arc advanced specialization on behalf of the organization. If you have the appropriate role and access, you can apply by signing in to Partner Center and navigating to your Partner Center dashboard > Competencies > Advanced Specialization.