



Data Warehouse Migration to Microsoft Azure Advanced Specialization

Program Overview and Requirements

Program updates and announcements

Update May 13, 2020

Performance requirement adjustment

We have updated the performance requirement effective May 13, 2020, to better reflect our partners' business models so all qualified partners have an opportunity to serve our mutual customers.

Updated requirement

Your company must show USD150,000 of SQLDW Azure Consumed Revenue in the trailing twelve months (TTM) from three customers; each customer must show USD50,000 SQLDW ACR.

Your company should achieve ACR through Digital Partner of Record, Partner Admin Link, and Cloud Solution Provider.

Previous requirement

Your company must show USD2,000,000 of ACR, of which USD525,000 must be from three customers each showing USD175,000 SQLDW ACR in the TTM.

Your company should achieve ACR through Digital Partner of Record, Partner Admin Link, and Cloud Solution Provider.

Responding to COVID-19: Microsoft Partner Network update

Azure advanced specialization extensions

If you are currently enrolled in any of the Azure advanced specializations and have a renewal date on or before December 31, 2020, your program anniversary date will be extended to June 30, 2021. For advanced specializations that require an audit, you will be audited against the checklist that is in place at the time of your renewal audit. No immediate action is needed for these extensions. This applies to the following advanced specializations:

- Windows Server and SQL Server Migration to Microsoft Azure
- Linux and Open Source Database Migration to Microsoft Azure
- Data Warehouse Migration to Microsoft Azure
- Kubernetes on Microsoft Azure
- Modernization of Web Applications to Microsoft Azure
- SAP on Microsoft Azure

For Gaviella Schuster's full blog click [here](#).

Program overview

Partners who demonstrate deep knowledge, extensive experience, and proven success in analyzing existing workloads, generating schema models, and performing extract, transform, and load (ETL) operations to migrate data to cloud-based data warehouses and enable cloud-based analytics solutions may seek the Data Warehouse and Analytics Migration Advanced Specialization.

Obtaining this advanced specialization enables partners with an active [Gold Cloud Platform Competency](#) to differentiate and position their expertise to customers looking to use massive volumes of data to power predictive analytics and machine learning models or uncover business-changing insights.

Partners who earn an advanced specialization will have a customer-facing label displayed on their business profile, gain access to specific go-to-market programs, and be prioritized in customer searches in the [Microsoft Partner Directory](#). For those reasons, this opportunity is available only to partners who meet additional, stringent requirements.

[Learn more about advanced specializations.](#)

What are the requirements?

Eligible partners must meet the highest standards for service delivery and support. All requirements will be verified by Microsoft and/or a third-party vendor, either automatically or by manual review, and are subject to change. Microsoft and/or a

| Requirements | Details |
|--------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Related competency | Must have an active Gold Cloud Platform Competency |
| Performance | Your company must show USD150,000 of SQLDW ACR in the TTM from three customers; each customer must show USD50,000 SQLDW ACR. Your company should achieve ACR through Digital Partner of Record, Partner Admin Link, and Cloud Solution Provider. |
| Knowledge | Your organization must have at least five individuals who pass the following certifications and exams: <ul style="list-style-type: none">• One unique individual must pass Azure Administrator Associate certification AND• One unique individual must pass Azure Solutions Architect Expert certification AND• One unique individual must pass Azure DevOps Engineer Expert certification AND• One unique individual must pass Azure Security Engineer Associate certification AND• One unique individual must pass Azure Data Engineer Associate certification |
| Audit | Pass a third-party remote audit. See audit checklist for more details. |

* Advanced specializations can be activated in Partner Center only. If you have not yet moved your membership account from Partner Membership Center (PMC) to Partner Center, please sign in to PMC and follow the instructions. Once you've moved your account, you can review the requirements and begin working toward earning the advanced specialization.

How do I apply?

Only administrators of an organization's Microsoft partner account can submit an application for the Data Warehouse Migration to Microsoft Azure Advanced Specialization on behalf of the organization. If you are the administrator for your organization's Microsoft partner account, you can apply by going to <https://aka.ms/DWMigrationApply>.